

BROKER TESTIMONIALS



Don't Take Our Word For It



"Employee Navigator has developed an excellent rules-driven benefits administration software platform.

Both the sales and support teams have been responsive in working through some of the challenges of converting approximately 40 clients in 3 months. We would highly recommend the product and are excited to continue to grow our relationship with this fine company."

-Broker- Texas

"Employee Navigator is an indispensable tool for benefits managers. The HR administrator portal combines comprehensive benefits management with a user-friendly interface.



The reporting feature provides us with the flexibility to pull customized reports based on the specific employee data we're seeking. Employees can seamlessly walk through the open season and new hire enrollment process, and can login to easily access plan communications while making their enrollment decisions. Moreover, their team of client representatives provides us with the training and personalized attention necessary to ensure our benefits administration needs are met."

-Broker- Maryland

"We are an insurance and investment advisory brokerage company. We assist our clients with many of their financial needs. After researching a number of software options available for our groups clients, we chose to use Employee Navigator. The options they provide for our employers are very comprehensive and user friendly at a competitive price. The employers can make changes and updates to the software or we can do it for them. Our goal has been to offer a service to our employer groups that allows their employees to see in detail the benefits that the employer offers to them. As the employees use the software, they alleviate the work load of the employer.

The service we have received from Employee Navigator has been outstanding. They are exceptionally responsive to our questions and needs. They have been wonderful to work with and I would highly recommend their service."

-Broker- North Carolina

"We purchased Employee Navigator in April of 2012. At a time when a broker's influence on rates and plan design have become increasingly restricted, they provided an opportunity to create immediate value for our clients. In an industry where "The rates are the rates" Employee Navigator created an opportunity to differentiate our company from our competitors and have helped position our firm to experience tremendous growth at a time of increasingly shrinking revenues. It is a secret I would prefer to keep to myself, if not for my increasing indebtedness for the company."

-Broker- Pennsylvania



"Without hesitation, I would recommend Employee Navigator as it has greatly deepened our relationship with our clients. The deployment of Employee Navigator during open enrollment has impressed our clients in its ability to easily communicate the benefits plans in a way that has truly engaged their employees in their decision making process. After realizing the satisfaction of our first client implementing Employee Navigator, we have included Employee Navigator as a key component to our value added services.

We have been impressed with Employee Navigator's dedication to consistently upgrade the application based on the needs and advice from employers, brokers and consultants increases the use and further integration with our client deliverables."

-Broker- Pennsylvania



-Broker-
Florida

"Employee Navigator provided my agency with an excellent product to help me win business and retain clients. They have provided me with a fully functional, very professional, online enrollment and management program that can be implemented quickly for clients and prospects, at an affordable cost. In addition, the support and dedication of the Employee Navigator staff has been excellent in assisting us with the product and service issues. This is a great product for smaller to mid-size employers that want the features offered by the expensive and complex systems typically offered only to large groups. I highly recommend this product to any broker with clientele in this market segment"

"I strongly believe that every broker should not only have EN, but make sure it is an essential part of their service platform. My business has doubled since we started using EN. While a lot of that is as a result of our overall growth, EN is the #1 value added service we pitch to clients."

-Broker- Pennsylvania

"Employee Navigator has been the perfect online enrollment solution for us. The other systems we tried had limited functionality or too long of a lead time to get set-up. The Employee Navigator team has continued to impress us by continually updating their system. Their support has been fantastic. We feel relieved and empowered to have this technology relationship going into 2014."

-Broker- Georgia